

An overview of Cool Planet's strategy to produce engineered Biocarbon™ and renewable fuels

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Agenda

- **Overview of Cool Planet Energy Systems**
- **What is CPES trying to do?**
- **General process and technology**
- **Barriers to commercialization**
- **Conclusions**

About Cool Planet Energy Systems (CPES)

Locations

Headquarters – Denver, CO

Operations – Camarillo, CA (2 locations)

Commercial Plant – Alexandria, LA

History

Started in 2009 in Camarillo, CA

2009 to 2011 – Focused on fundamental R&D and financial viability

Primarily founder driven

Changed name from Cool Planet Biofuels

2012 to 2014 – Developed pilot units and co-developed commercial process

New management with traditional structure

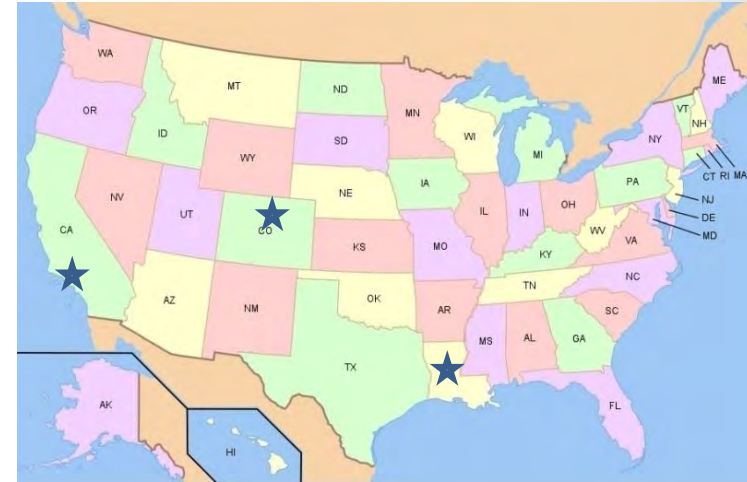
Expanded to Denver (corporate), Louisiana, and 2nd site in California

2015 forward

Mid year pivot to focus on Cool Terra®

Currently 35 employees

Focused on development of Cool Terra® market and applications

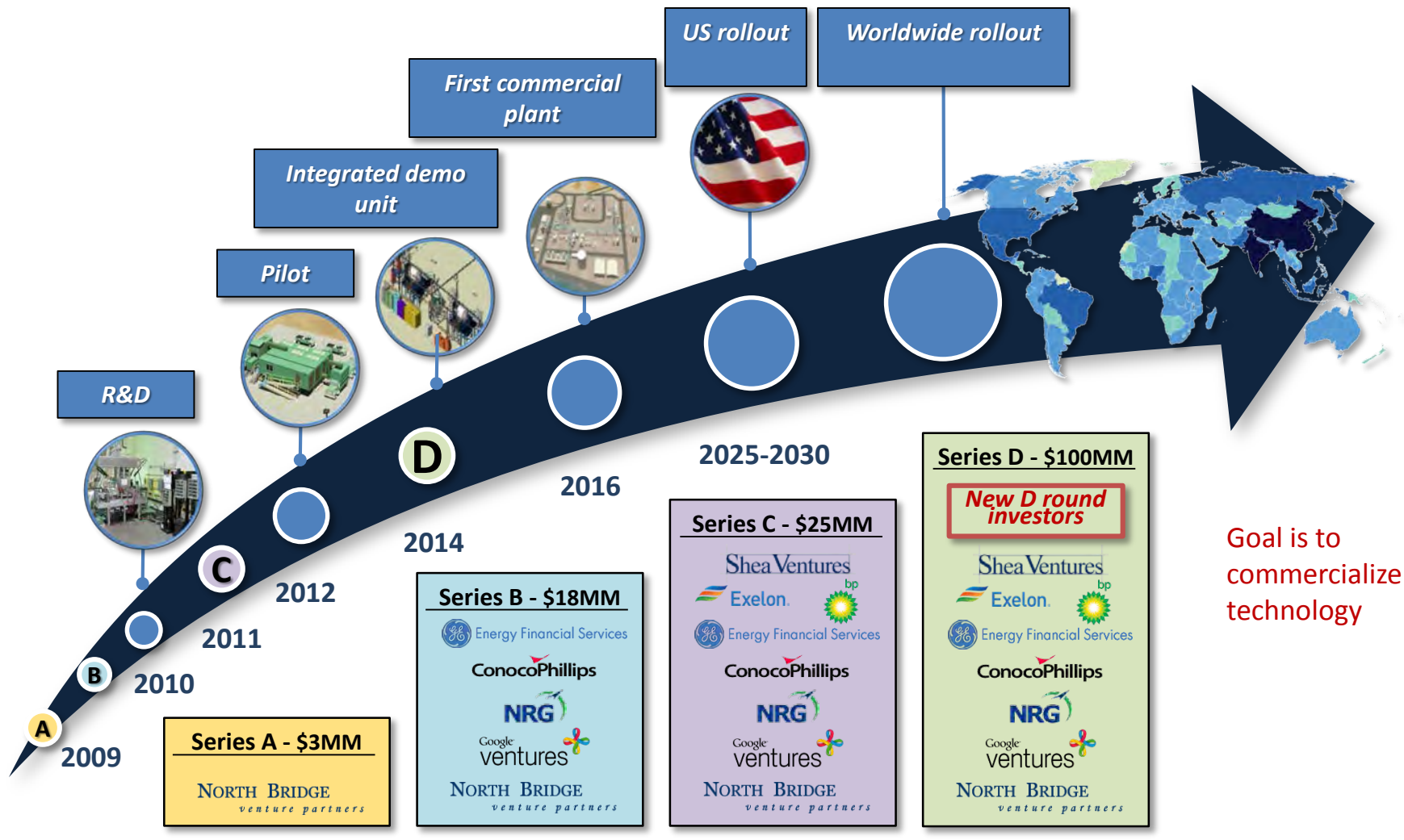


Company Goal

Commercialize a technology to create green fuels and biocarbon

Path to commercialization

Targeting plants worldwide



Ongoing support by key investors

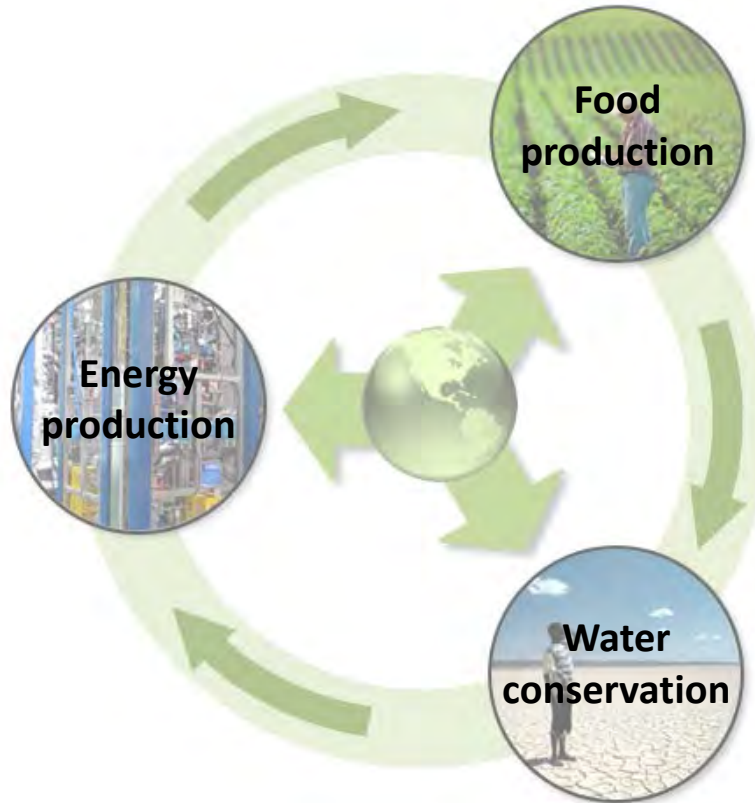
The Cool Planet technology

Addresses the world's major challenges

Biomass to Renewable Products



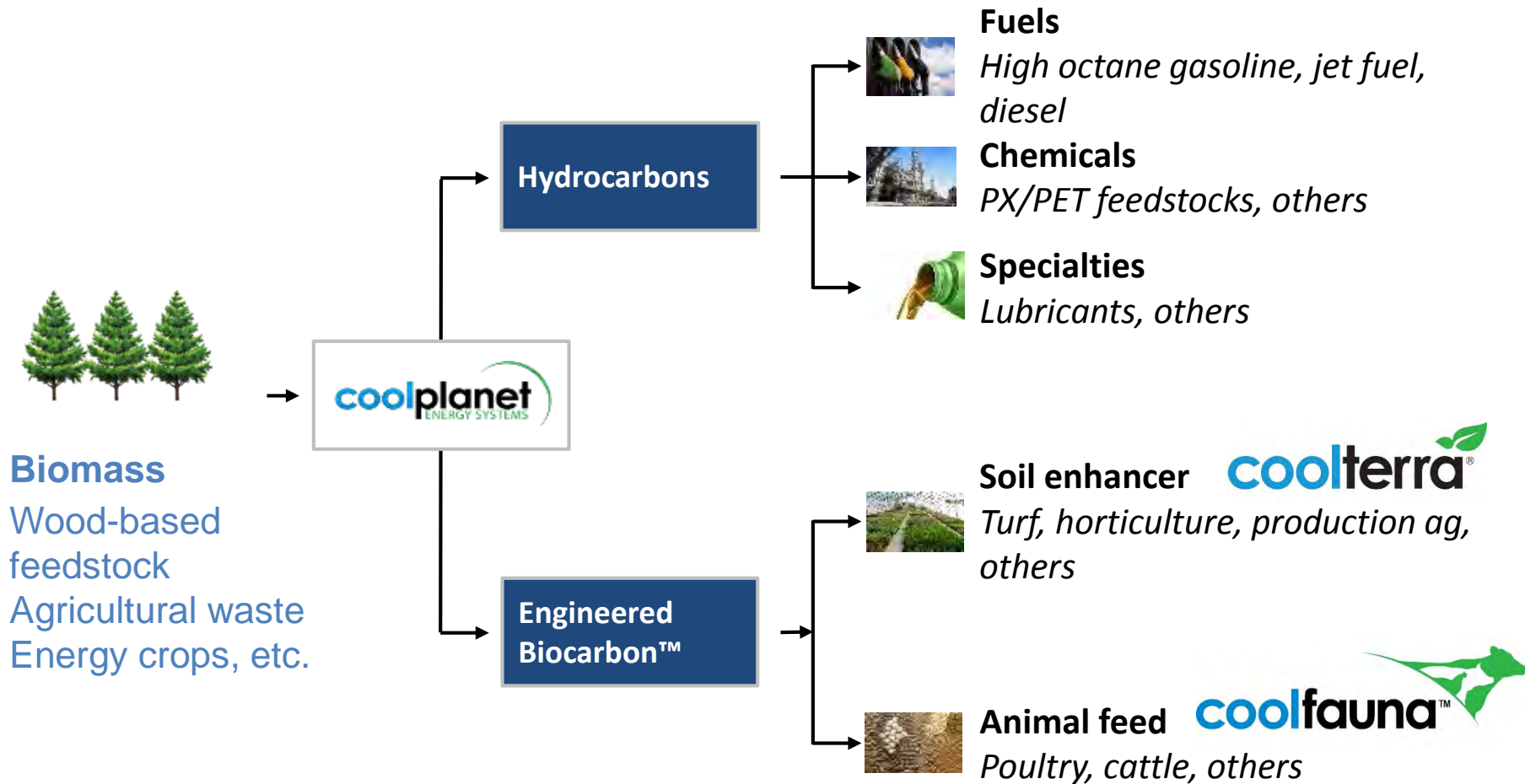
Hydrocarbons



Engineered Biocarbon

World population to reach almost 10 billion by 2050

General Process



Why Pine?

Feedstock availability

Readily available in United States

Composition

Low ash content

Louisiana Commercial Site

Depleted paper industry with many stands of pine

Near Red River with barge access

Existing wood handling infrastructure

Well developed and understood

Mountain Beetle Killed Pine – Northern Rockies

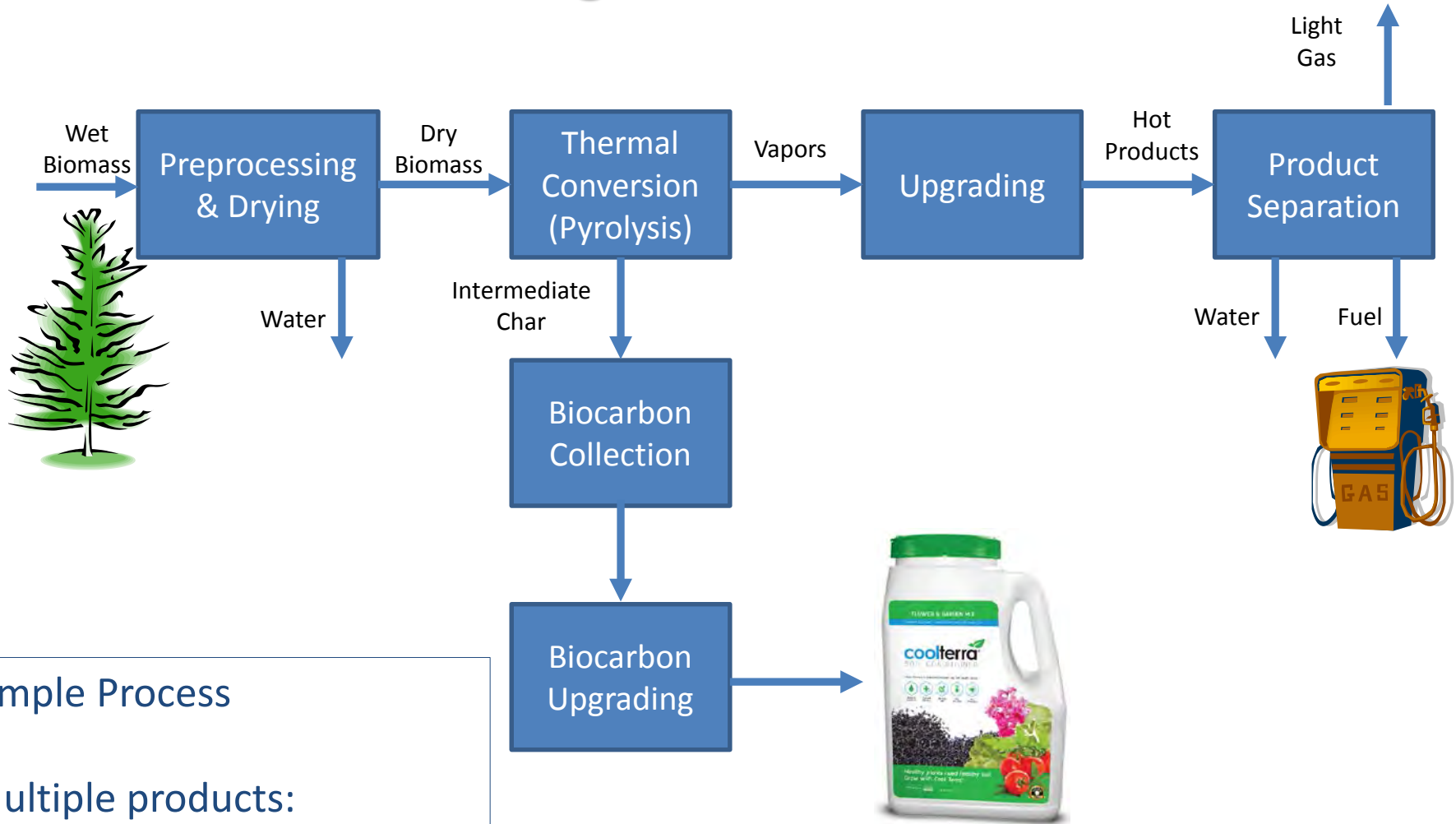
Low value feedstock in other US locations

Bioenergy Alliance Network of the Rockies
(BANR) – Led by CSU



<http://www.barkbeetles.org/mountain/fidl2.htm>

General Process Diagram



Simple Process

Multiple products:

- Renewable Fuel
- Engineered Biocarbon

Multiple design generations

A key technology target – cutting edge pyrolysis hardware



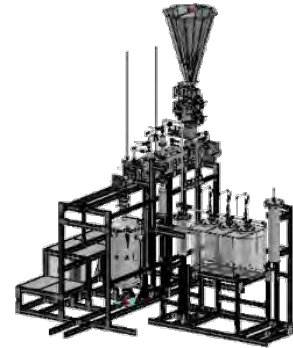
**Original
fractionator**

- Race track – illustrated fractionation to char/fuel (vapors)
- Strawberry Field – demonstrated large scale production



**Streamlined
fractionator**

- Simplified stationary lower platens
- Higher output heaters integrated with the platen plate – no re-heating required



**Simple
Continuous**

- Continuous versus stop-start operation
- Mechanical simplicity
- Lower capital costs
- Higher reliability



**Integrated
Continuous**

- Higher uptime – more fuel production
- Higher reliability

Enhancing performance and minimizing capital cost of the commercial design

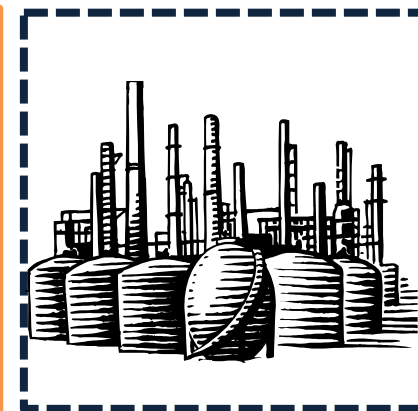
Multiple stages of R&D and testing capabilities

Bench scale

Small Pilot

Integrated

Commercial



Objective

Early-stage innovation

Refine design basis

Test at pilot scale

Commercial production

Functional focus

Chemistry

Engineering

Systems integration

Operations

Operations

Batch
200 g

Continuous
1.5 kg/hr

Continuous
10 kg/hr

Continuous
1 to 10 t/hr

Number of runs

2000+

180+

60+

N/A

Bringing confidence in design, commercial results, and economics

Biofuel and Biocarbon from Beetle-Killed Pine

BANR High Octane Fuel



Engineered Biocarbon



Engineering Biocarbon

Qualify raw biocarbon feedstock

Adjust out of specification parameters

Demetra Process

Verify performance



Consistency is key to product success

Field Trial - 19 weeks after application

Cool Terra Engineered Biocarbon applied to sod

Control

Low Dose

High Dose



Cool Terra significantly increases turf root development and biomass compared to controls

Barriers to Commercialization

Consistent supply of feed

Moisture, particle size, chemical content

Dedicated supply at economically viable price

Longevity of supply in one location is key



Government regulation, Federal and State

Feed side – Access to lands with deteriorated woods

Product side – Regulation of labelling/packaging

Low Crude Oil Price

Discourages investment in biofuels

Overcoming the stigma of competitors' "biochar"

Inconsistent performance in marketplace



Current Strategy

Our focus is on:

Production of Engineered Biocarbon

Obtain raw stock from foreign and domestic sources and upgrade

Field Trials of Cool Terra Engineered Biocarbon

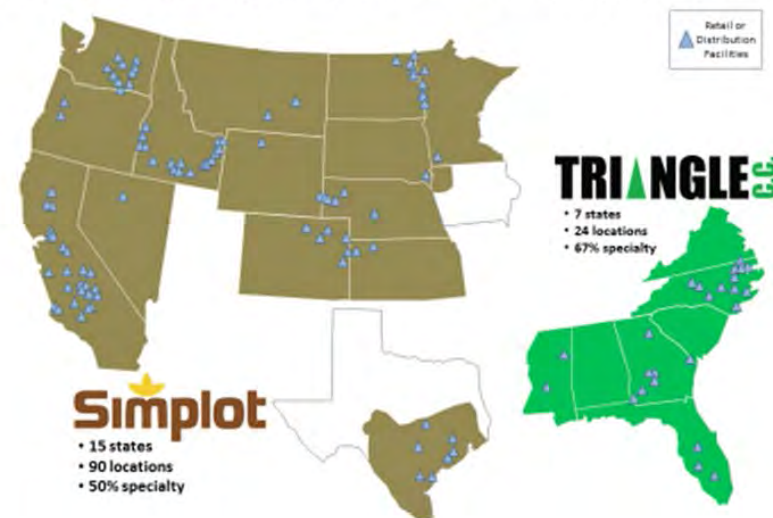
Deployment of more than 40 commercial field trials

Commercialize biocarbon production

Distribution partnerships with Simplot and Triangle Chemical Company



Simplot and Triangle: key partners in target geographies



Engineered biocarbon is the current focus with long term biofuels objectives in mind

Conclusions

Cool Planet is adjusting to the market by concentrating on the biocarbon business:

Executing external field trials

Developing biocarbon relations and markets

Maintaining biofuels capability





Thank you!